



Del Sur Educational Foundation

Budget vs. Actuals: 2023-2024

	TOTAL	
	ACTUAL	BUDGET
Revenue		
APEX Fun Run Fundraiser	141,625.62	150,000.00
Bank Account Interest Income	16,997.94	7,000.00
Corporate Matching	13,978.09	15,000.00
Corporate Support		
Dine-outs	2,747.89	1,200.00
Minted	343.00	
Ralphs (Kroger) give back	3,748.00	3,500.00
Total Corporate Support	6,838.89	4,700.00
Night for Our Explorers Fundraiser	0.00	100,000.00
5th Grade Promotion Seats	9,200.00	
Class Baskets	12,700.00	
Donations	5,525.00	
Drink Tickets	3,079.00	
Floatie	36.00	
Flowers	250.00	
Live Auction Sales	16,900.00	
Padres Raffle	5,000.00	
Putt Putt	440.00	
Reserved Parking Spot Purchase	12,000.00	
Silent Auction Sales	16,860.00	
Ticket Sales	13,250.00	
Total Night for Our Explorers Fundraiser	95,240.00	100,000.00
Quest for More Annual Ask Fundraiser	27,218.00	30,000.00
Sales		
5th Grade Promotion Yard Signs	815.03	
DSE Spirit Wear	10,973.50	11,000.00
Fall Book Fair	5,532.48	4,000.00
Spring Book Fair	5,511.89	4,000.00
Yearbook	6,766.42	9,000.00
Total Sales	29,599.32	28,000.00
Sponsor	63,000.00	60,000.00
Teacher Time	18,905.00	20,000.00
Unapplied Cash Payment Income	0.00	
Total Revenue	\$413,402.86	\$414,700.00
Cost of Goods Sold		
Cost of Goods Sold		
APEX Fun Run Fundraiser COGS	49,993.39	51,000.00
DSE Spirit Wear COGS	5,946.87	7,200.00
Night for Our Explorers Fundraiser COGS	27,864.93	30,000.00

	TOTAL	
	ACTUAL	BUDGET
5th Grade Front Row COGS	153.35	
Square Fees	52.90	
Stripe Fees COGS	1,234.42	
Total Night for Our Explorers Fundraiser COGS	29,305.60	30,000.00
PayPal Fees COGS		1,300.00
PayPal Fees	678.62	
Total PayPal Fees COGS	678.62	1,300.00
Quest for More Fundraiser COGS	483.84	850.00
Sponsor COGS	2,129.50	2,500.00
Teacher Time COGS	1,914.54	2,600.00
Total Cost of Goods Sold	90,452.36	95,450.00
Total Cost of Goods Sold	\$90,452.36	\$95,450.00
GROSS PROFIT	\$322,950.50	\$319,250.00
Expenditures		
Clubs & Enrichments		
Engineering Club	345.00	2,400.00
Garden Club	714.75	500.00
Homework Club	549.14	6,700.00
Running Club	2,287.60	2,000.00
Total Clubs & Enrichments	3,896.49	11,600.00
DSE Campus Enhancements		
Bathroom Cleanup	1,326.00	
Other Repairs & Maintenance	152.73	
Outside Tables & Equipment	-5,178.05	-5,878.05
Painting Enhancements	2,000.00	2,000.00
Total DSE Campus Enhancements	-1,699.32	-3,878.05
DSE Educational Materials		
Accelerated Reader	11,155.10	10,900.00
Book Break	870.00	1,450.00
Brain Pop	2,812.00	2,900.00
Generation Genius	1,295.00	1,295.00
Handwriting Without Tears	1,500.72	1,500.72
IMSE Subscription	125.00	125.00
Library Guild	3,329.11	2,900.00
Novel Effect	39.99	
Raz Kids Plus		650.00
Scholastic & StoryWorks	10,571.86	11,800.00
Super Teacher Worksheets		25.00
Teacher Curriculum Enhancement	14,100.00	14,700.00
Total DSE Educational Materials	45,798.78	48,245.72
DSE Supplemental Staff		
Art Program	61,247.93	60,000.00
Impact Teachers	46,592.52	62,149.52
Librarian	6,502.35	6,490.00
Music Teacher		20,500.00
PE Teacher	41,508.85	48,400.00
Total DSE Supplemental Staff	155,851.65	197,539.52

	TOTAL	
	ACTUAL	BUDGET
DSE Supplies		
Character Counts Planners	1,954.43	2,015.00
Copy Paper	5,890.55	7,000.00
Ink/Toner	7,784.00	3,000.00
Lamination Rolls	1,391.88	1,500.00
Reading Medals	444.54	1,000.00
Survey Monkey	300.00	
Testing Mints	321.93	350.00
Total DSE Supplies	18,087.33	14,865.00
DSEF Administrative Costs		
Bank Charges & Fees	27.57	250.00
Bulletin Board Supplies		250.00
Insurance	2,068.00	2,000.00
Legal & Professional Services	835.00	800.00
Meals & Entertainment	575.00	500.00
Office Supplies & Software	589.42	350.00
PO Box Rental	408.00	410.00
Taxes - Misc	18.96	50.00
Thank You Gifts	269.94	250.00
Total DSEF Administrative Costs	4,791.89	4,860.00
Events		
5th Grade Biz Town	6,438.00	4,500.00
5th Grade Promotion	7,281.13	7,000.00
5th Grade Trip	3,000.00	3,000.00
Activity_1st Grade	900.00	900.00
Activity_2nd Grade	900.00	900.00
Activity_3rd Grade	900.00	900.00
Activity_4th Grade	900.00	900.00
Activity_K	520.00	900.00
Activity_PreK & TK	949.00	900.00
Assemblies	3,000.00	2,000.00
Back-to-School Picnic	2,650.00	3,000.00
Breakfast @ the Book Fair	532.31	750.00
Cultural Performance Night	850.00	1,000.00
DSE Alumni Graduates	257.90	350.00
English Learner Recognition	73.81	
Family Dance	2,462.11	2,000.00
Field Day	5,000.00	4,500.00
School Year Kickoff Staff Luncheon	876.93	1,000.00
Staff Appreciation Week	7,252.34	4,000.00
TK/K Meet & Greet		150.00
Total Events	44,743.53	38,650.00
Mid-Year Voting Items		7,000.00
DiCarlo Memorial	8,775.93	
Dukellis Retirement Gift	171.77	
Total Mid-Year Voting Items	8,947.70	7,000.00
Reserve Fund Items		
DSE Snake Fencing	7,829.52	

	TOTAL	
	ACTUAL	BUDGET
Washer & Dryer	7,206.63	
Total Reserve Fund Items	15,036.15	
Scholarship Fund	105.00	1,000.00
Total Expenditures	\$295,559.20	\$319,882.19
NET OPERATING REVENUE	\$27,391.30	\$ -632.19
NET REVENUE	\$27,391.30	\$ -632.19