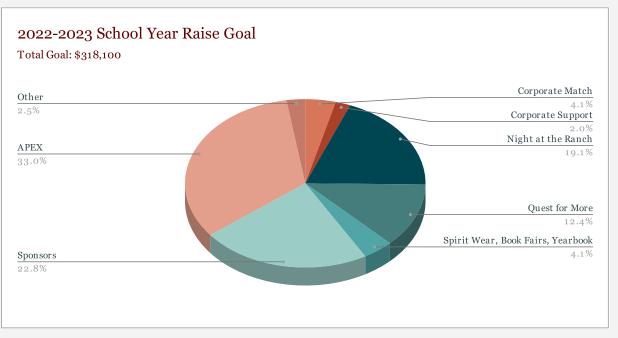
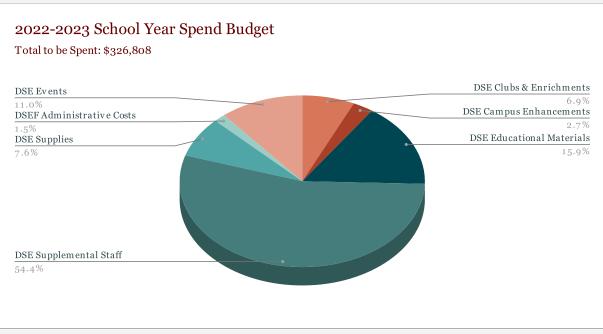
DEL SUR EDUCATIONAL FOUNDATION

BUDGET 7/1/22 - 6/30/23	RAISE GOAL
Corporate Match	\$ 13,000
Corporate Support	\$ 6,400
Night at the Ranch	\$ 60,800
Quest for More	\$ 39,300
Spirit Wear, Book Fairs, Yearbook	\$ 13,100
Sponsors	\$ 72,500
APEX	\$ 105,000
Other	\$ 8,000
TOTAL	\$ 318,100



BUDGET 7/1/22 - 6/30/23	SPEND BUDGET
DSE Clubs & Enrichments	\$ 22,571
DSE Campus Enhancements	\$ 8,900
DSE Educational Materials	\$ 51,812
DSE Supplemental Staff	\$ 177,700
DSE Supplies	\$ 24,765
DSEF Administrative Costs	\$ 5,060
DSE Events	\$ 36,000
TOTAL	\$ 326,808



Del Sur Educational Foundation



DSEF 2022-2023 BUDGET

July 2022 - June 2023

	TOTAL
Revenue	
APEX Fun Run Fundraiser	160,000.00
Bank Account Interest Income	8,000.00
Corporate Matching	13,000.00
Corporate Support	
Amazon Smile	1,100.00
Dine-outs	3,500.00
Ralphs (Kroger) give back	1,800.00
Total Corporate Support	6,400.00
Night at the Ranch Fundraiser	
Drink & Raffle Tickets	5,800.00
Live Auction Sales	13,000.00
Purchases (Teacher Time / 5th Grade Front Row)	
Purchases (5th Grade Front Row)	3,300.00
Purchases (Teacher Time)	11,700.00
Total Purchases (Teacher Time / 5th Grade Front Row)	15,000.00
Reserved Parking Spot Purchase	20,000.00
Silent Auction Sales (incl Class Baskets)	37,000.00
Ticket Sales	15,000.00
Total Night at the Ranch Fundraiser	105,800.00
Quest for More Annual Ask Fundraiser	40,000.00
Sales	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
DSE Merch	8,000.00
Fall Book Fair	4,000.00
Spring Book Fair	5,000.00
Yearbook	2,000.00
Total Sales	19,000.00
Sponsor	75,000.00
Total Revenue	\$427,200.00
Cost of Goods Sold	
Cost of Goods Sold	
APEX Fun Run Fundraiser COGS	55,000.00
DSE Merch COGS	5,900.00
Night at the Ranch Fundraiser COGS	45,000.00
PayPal Fees COGS	700.00
Sponsor COGS	2,500.00
Total Cost of Goods Sold	109,100.00
Total Cost of Goods Sold	\$109,100.00
GROSS PROFIT	\$318,100.00
Expenditures	

Del Sur Educational Foundation



DSEF 2022-2023 BUDGET

July 2022 - June 2023

	TOTAL
Clubs & Enrichments	
After School Clubs 21/22	8,329.00
Broadcast Club	2,500.00
Engineering Club	1,128.00
Garden Club	300.00
Homework Club	7,614.00
Running Club	2,700.00
Total Clubs & Enrichments	22,571.00
DSE Campus Enhancements	
Painting Enhancements	7,200.00
Printers	1,000.00
Storage Container Removal	700.00
Total DSE Campus Enhancements	8,900.00
DSE Educational Materials	
Accelerated Reader	10,872.00
Brain Pop	2,812.00
Generation Genius	1,295.00
Handwriting Without Tears	4,738.00
Library Guild	2,500.00
Math Genius Squad	6,000.00
Raz Kids Plus	650.00
Scholastic & StoryWorks	8,545.00
Teacher Curriculum Enhancement	14,400.00
Total DSE Educational Materials	51,812.00
DSE Supplemental Staff	
Art Teacher	60,000.00
Impact Teachers	42,000.00
Librarian	3,500.00
Music Teacher	27,200.00
PE Teacher	45,000.00
Total DSE Supplemental Staff	177,700.00
DSE Supplies	
Bulletin Board Supplies	250.00
Character Counts Planners	2,015.00
Copy Paper	10,000.00
Ink/Toner	10,000.00
Lamination Rolls	1,500.00
Reading Medals	1,000.00
Total DSE Supplies	24,765.00
DSEF Administrative Costs	





DSEF 2022-2023 BUDGET

July 2022 - June 2023

	TOTAL
Bank Charges & Fees	400.00
Insurance	2,000.00
Legal & Professional Services	700.00
Office Supplies & Software	350.00
PO Box Rental	360.00
Printing Costs	1,000.00
Thank You Gifts	250.00
Total DSEF Administrative Costs	5,060.00
Events	
5th Grade Biz Town	5,100.00
5th Grade Promotion	6,500.00
5th Grade Trip	3,000.00
All You Can Read Diner	250.00
Assemblies	2,000.00
Back-to-School Picnic	3,000.00
Community Service Project	500.00
Donuts w/ Dads & Muffins w/ Moms	250.00
Family Bingo	1,000.00
Family Movie Night	3,000.00
Field Day	4,000.00
Heritage Night	2,000.00
Other Staff Events & Gifts	250.00
School Year Kickoff Staff Luncheon	1,000.00
Staff Appreciation Week	4,000.00
TK/K Meet & Greet	150.00
Total Events	36,000.00
Total Expenditures	\$326,808.00
NET OPERATING REVENUE	\$ -8,708.00
NET REVENUE	\$ -8,708.00